



## USE OF WAGE AUDITS IN MARKETING

A Scheme Agent must not attempt to restrict an Employer from changing to another Scheme Agent by informing the Employer that a Wage audit will be conducted if the Employer leaves. An Employer who has been so informed should make a formal Complaint to WorkCover. All Complaints will be thoroughly investigated.

All relevant staff, particularly marketing and underwriting personnel, should be made aware of this instruction.

Ensure this matter is brought to the attention of relevant staff, particularly marketing and underwriting staff.

A Scheme Agent should ensure that there are valid reasons for conducting a Wage audit after the loss of business from an Employer. WorkCover expects that almost all Scheme Agent-instigated Wage audits will be conducted on current business and that a wide sample of a Scheme Agent's clients will be selected for audit based on the Scheme Agent's method of targeting appropriate clients.

### References

Deed, Schedule 2, clause 2.1.4

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